



 **LIVING ON THE EDGE™**

OPPORTUNITY PROFILE

Vice President, International



www.agorasearchgroup.com



info@agorasearchgroup.com



719.219.0360

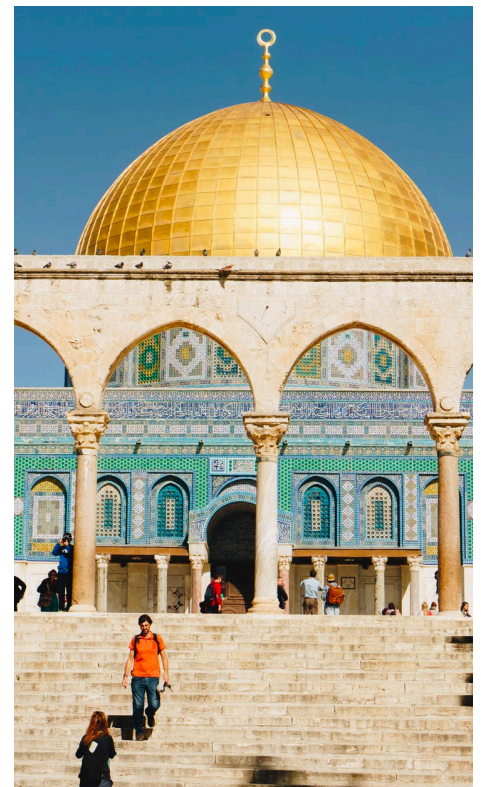
THE OPPORTUNITY

An international teaching and discipleship ministry, Living on the Edge is seeking a follower of Christ and highly qualified entrepreneurial leader with deep global experience to fill the new leadership role of Vice President, International. God has shown great favor to Living on the Edge's international ministry, to the point where dedicated and energetic leadership is now required to follow the direction God is leading the ministry.



"We've seen hundreds of Arabic-speaking people commit more fully to Jesus and to reaching the globe with His message."

Fares





THE MINISTRY

Now entering its 25th year, Living on the Edge was founded by pastor and author Chip Ingram. Starting with little money and no staff, the ministry has over the decades impacted millions with its teaching and discipleship resources. Today, over one million people each week watch or listen to Living on the Edge broadcasts and products, utilizing radio, television, podcasts, the app, or the website. Over 400,000 small groups have been launched via radio, and millions of books and digital resources have been distributed. The ministry has consistently seen God turn the impossible into the possible.

The current international ministry of Living on the Edge focuses on training pastors through identifying and building strategic partnerships. For example, in China the team has worked legally to train over 1,500 church leaders, distributing over 1.1 million copies of the discipleship books *The Real God* and *True Spirituality (Romans 12)*. In the Middle East, Living on the Edge's television broadcast is aired 9 times per week and supported by training young leaders in Egypt, Jordan, Lebanon, Syria. The leaders of Living on the Edge believe God is calling them to explore both India and Latin American ministry in the near future.

THE MISSION & VISION

Living on the Edge exists to help Christians live like Christians. The ministry creates Biblical teaching and tools that challenge and equip spiritually hungry Christians all over the world to become mature disciples of Christ.

The ultimate vision of Living on the Edge is to be a catalytic movement of Christians living out their faith in ways that transform families, churches, and communities for the common good and the glory of God.



CHIP INGRAM

Chip is the founder, CEO, and Teaching Pastor of Living on the Edge. He has pastored churches from 60 to 6,000 over 35 years and served as president of Walk Through the Bible. Chip is the author of 15 books including *The Real God*, *True Spirituality*, *Culture Shock*, and *The Invisible War*.

THE POSITION

The Vice President, International role is a tremendous opportunity to be a part of building something globally significant in the Kingdom. This individual will bring energy, strategic leadership, and excellence in execution to a ministry leadership team that genuinely enjoys working with each other to impact lives for Christ. Expansion of the international ministry of Living on the Edge will take place through fundraising and high-impact strategies that will empower expansion. The right candidate will be excited about finding new ministry opportunities for the ministry, and raising \$5-10 million dollars in the next three years. In becoming this organization's expert on international ministry, they will have significant, eternal impact and experience their own growth – both personally and professionally.

PRIMARY RESPONSIBILITIES

Key Partner Development

- Deepen relationships with existing partners and identify, vet, and secure new ones. Build on current initiatives in China and the Middle East, and explore ministry opportunities in India and Latin America.
- Memorialize strategic partnerships and ensure execution of strategies. Measure effectiveness of partnerships through verifiable measurements and stories.

Fundraising/Development

- Create and build relationships with key donors interested in international ministry – helping them to fulfill their spiritual passions and experience the fullness of God's calling on their lives.
- Collaborate with the Donor Development team to craft funding proposals that share the vision and opportunity – recognizing every gift is a spiritual transaction.

Executive Leadership

- Participate fully in organization-wide functions, in-person executive sessions, or Board meetings. Prepare ministry reports for the Board of Directors, and bi-annual reports for donors.

Publishing and Tool Creation

- Collaborate with the Product Development team to produce effective discipleship resources – and with strategic partners to publish and distribute them.
- Provide leadership for the hiring and development of church leadership trainers and support team.



CANDIDATE PROFILE

- Highly relational with a deep, authentic faith in Christ
- Extensive international business or ministry experience overseas in an executive level
- Demonstrated strategic leadership abilities
- Knowledge of fundraising strategies and donor relations
- Demonstrated ability to collaborate effectively
- Willingness to travel approximately 25-30% of the time
- Competency in understanding global cultures

Why would someone leave what they are doing to pursue this once-in-a-lifetime opportunity?

- ✓ First and foremost, to follow the call of God on their life
- ✓ To contribute to the growth of a healthy ministry that God is blessing
- ✓ To help build something significant – discipleship with eternal impact
- ✓ To be a part of a great team that is passionate about the mission and truly enjoys working together
- ✓ To do ministry unencumbered by organizational politics
- ✓ To have a flexible schedule
- ✓ To have the ability to choose their work location
- ✓ To enjoy competitive compensation and benefits

THE COMMUNITY

Living on the Edge maintains their corporate headquarters in Duluth, Georgia (suburb of Atlanta) with satellite offices in San Jose and Colorado Springs. While it is preferred the position be based in one of these three locations, it is not a requirement. Living on the Edge believes the profile of a disciple is found in Romans 12 and bases its corporate values on these Biblical principles: Live It Out, Own Your Stuff, Think Team, Everybody Matters and Everything Belongs to God.

The staff team currently numbers about 40 and operates on a budget of about \$10 million per year, and has been recognized as a Best Christian Workplace.





AGORA Search Group is a faith-based Colorado Springs search firm providing executive search and selection services to clients locally, nationally and internationally.

Founded in April 2000, AGORA offers a record of unmatched success in placing pastors, executives and senior-level leaders in churches and non-profit organizations. Recognizing that not every good leader is a good fit for every good organization, the AGORA team serves as a catalyst for clarity, discernment and support in the search process. While AGORA is structured as for profit, it is driven by mission, resulting in a dynamic and agile approach to "business as ministry." Additionally, AGORA tithes from its profits to ministries that support the Church and its mission.

Mark Johnson is leading this search on behalf of the AGORA team. Mark has a long history of working with churches and ministries – most notably during his 18 years at Evangelical Christian Credit Union as Executive Vice President – working closely with churches and ministries and their leadership teams across the country.

For further details regarding this role, please contact:

Mark Johnson
Senior Vice President
714-231-5924
mark@agorasearchgroup.com